

2018 Prevest Motorhome Expo
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West Palm Beach , Florida



Beyond the Surface:
Important Things to Look For
in a Prevest Conversion

Who is Marathon Coach Inc.?

- World's largest luxury bus conversion company
- The company was founded in September 1983
- Purchased by the Schoellhorn family in 1992
 - Owner and President Steve Schoellhorn
- World-wide headquarters: Coburg Oregon
 - Sales and Service in Grand Prairie, Texas and San Antonio, Florida
- Over 225 employees company wide
 - Average employee tenure: 15 years
- To date, Marathon has produced 1275 bus conversions

Why a Prevest Conversion?

- Chassis strength and reliability
 - Million mile chassis
- Safety features
 - ESP, Aware Adaptive Cruise Control, TPMS
- Conversion friendliness
- Part of the Volvo Group

The Prevest Partnership

- Collaboration with Prevest?
 - Marathon is the only converter to provide Prevest a shell check-in report on every shell for feedback on quality and product improvements
- How many Prevest conversions have they completed?
 - To date, Marathon has completed over 1240 Prevest bus conversions
- Are chassis modifications approved by Prevest?
 - Marathon exchanges drawings, documents and pictures of all chassis modifications to insure Prevest safety and warranty compliance

What's behind the scenes-Transparency?

- Do they offer factory tours?
- Are work-in-process videos and photos available?
 - “Marathon Mondays with Mal” on Facebook Live
- The electrical wiring – Spaghetti or fine tooth comb?
 - Check out Marathon’s aircraft grade wiring throughout
- Is there an Engineering Department?
 - Marathon’s engineering department has 16 full-time designers & drafters

Did you notice these qualities and features?

- Attention to detail, Fit & Finish.....Did you see the...?
 - Grain matching, rounded corners, lined interiors, finished bays
- Pocket doors on the bathroom?
 - Marathon is the only converter to install a pocket door on all bathroom doors
- Are there Automatic travel locks on applicable appliances?
 - Marathon includes automatic travel locks on all refrigerators & dishwashers
- Is the dash monitor a hard wired or a WiFi only connection?
- What are the established quality and inspection processes?
 - Marathon includes 6 in-process inspections for “built-in” quality not “inspected” in
- Does the converter offer their own factory paint?
 - Inspect the depth, special effects and detail of a Marathon exterior



What's New...Can I get something custom?

- What is their history of innovation and creative design?
 - Marathon's industry firsts include roof mounted awnings and caps, bunks-to-wardrobe, "Freedom Plus", folding bed & the new "Kitchen Dream Center"
- What is their level of customization and new design capabilities?
 - Marathon's "customization tools" include 10 designers using 3D solid modeling software, a twin table CNC router & CAD-Code-Cut custom programming software
- If your needs require it, can you get a *completely* custom coach?
 - Marathon's "completely" custom coach is every cabinet, ceiling design, flooring design and interior décor package that has *never* been done before
- Will I have to wait longer if my coach is extremely custom?
 - Marathon maintains their 83 working days production cycle no matter how extreme

How about after delivery...how do they take care of me?

- Where are their factory service locations?
 - Marathon is the only converter with 3 for a coast-to-coast service presence
- Serviceability – How quickly can items be serviced? Proper service panels?
- Is there supporting documentation & drawings to service the coach?
 - There are over 1000 pages of CAD drawings & specification documents for each coach on Marathon's network available to all service centers as well as in-process digital pictures to aid service
- What are my options for some remodel work?
 - Marathon has a full time project engineer dedicated to service remodels
- What if I need help after business hours?
- What about owner's groups for additional resources & social activities?
 - The Marathon Coach Club is the largest bus conversion owner's club in the nation

Questions?

